



APEX DIGITAL
SOLUTIONS

GIVE EVERYONE A SEAT AT THE TABLE WITH MICROSOFT TEAMS ROOMS



WHAT ARE MICROSOFT TEAMS ROOMS?

Microsoft Teams Rooms create meeting spaces that bring every voice into the conversation. With high-quality audio, HD video, and one-touch controls, they remove technical barriers so teams can focus on ideas, not troubleshooting tech issues. Whether in a huddle room or a boardroom, Teams Rooms ensure every participant is engaged and productive.



ENHANCED COLLABORATION

Connect remote and in-office teams with crystal-clear audio, HD video, and easy content sharing.



FLEXIBLE & SCALABLE

Tailor Teams Rooms to have the same user experience across any space, from small huddle rooms to large boardrooms.



INCREASED PRODUCTIVITY

Walk in, tap once, and start collaborating. Eliminate tech frustrations, so your team can focus on the conversation.



INCLUSIVE & INTELLIGENT

People recognition, speaker tracking, transcription, and meeting wrap-up ensure everyone stays engaged and every voice is heard.



SEAMLESS MICROSOFT INTEGRATION

Enhance meetings with integrated experiences, leveraging AI-powered tools like Copilot for smoother workflows and better outcomes.





EXPERT-LED SOLUTIONS BUILT FOR YOUR WORKPLACE

Your workplace isn't one-size-fits-all, and your Teams Rooms solution shouldn't be either. Organizations trust us to design, deploy, and support meeting spaces that fit their needs.

Teams Rooms deliver 342% ROI with a payback period of less than 6 months*. Apex Digital helps you achieve this by creating meeting spaces that are easy to use, fully integrated, and built for long-term success.

Planning & Design

Every room design is informed by years of expertise, guaranteeing a consistent user experience regardless of your space.

- Room assessment & space planning
- Standard room archetypes
- Hardware selection (certified devices)

Deployment & Installation

We work directly with Microsoft and certified vendors to ensure seamless performance.

- Professional onsite or remote installation
- Cabling, device mounting, network configuration

Configuration & Integration

With our Microsoft Modern Work expertise, we ensure your tools work together seamlessly.

- System setup tailored to your environment
- Integration with calendars, room booking systems, and collaboration tools

User Training & Adoption

We understand the unique collaboration challenges across many industries.

- Hands-on training for employees and IT staff
- Quick reference guides & self-service tools

*Forrester Total Economic Impact™ Study, March 2024



EMPOWER FOR TEAMS ROOMS

The best collaboration spaces evolve with your business needs and technology updates. Our **Empower for Teams Rooms Services** ensure your rooms are always ready for your next big meeting—without adding extra strain to your IT team

- Reduced IT Burden
- Minimized Downtime & Costs
- Increased Security
- Maximized Room Utilization
- Current with Technology
- Improved User Satisfaction



Proactive Monitoring

We monitor device health, network performance, and room status—resolving issues before they disrupt meetings.



Remote & Onsite Support

From quick software updates to troubleshooting hardware, we've got you covered.



Lifecycle Management

We keep track of warranties, firmware updates, and end-of-life hardware to ensure your investment stays protected.



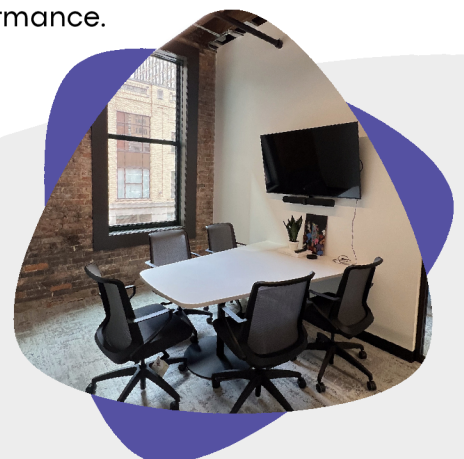
Insights & Optimization

Monthly reviews of analytics, Microsoft updates, system changes, and telemetry insights to continuously enhance room performance.



Change Management Support

Adding new rooms? Upgrading to new devices? We help you plan for growth without starting from scratch.





WHY PARTNER WITH APEX DIGITAL?

- ✓ **Clear Communication:** We keep things simple and avoid tech jargon.
- ✓ **No Fluff, Just the Facts:** We believe in candid, friendly conversation.
- ✓ **Understanding Your Needs:** We listen instead of making assumptions, crafting solutions that fit.
- ✓ **Proven Teams Meetings Expertise:** We helped create and pilot the official Teams Meetings Workshop. We know how to make meetings work.

98%

Customer
Satisfaction

MICROSOFT-FOCUSED SERVICES

We don't try to be a jack-of-all trades. We specialize in Microsoft solutions and deliver expertise that maximizes the value of Microsoft tools for your business. From seamless integrations to tailored support, our focus ensures you get the most from your investment.



A FEW OF THE MANY TEAMS WHO TRUST US

AM GENERAL



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